

RESOLUTION 2025-R-71

Authorizes the execution of a Service Agreement with Grace Klein Community, Inc.

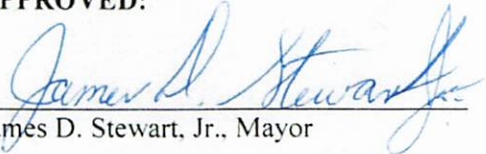
BE IT HEREBY RESOLVED by the City Council of the City of Irondale, Alabama, in regular meeting duly assembled, a quorum being present that Mayor James D. Stewart, Jr., or his designee, is hereby authorized to execute a Community Service Agreement with Grace Klein Community, Inc., an Alabama non-profit corporation, in the amount of Three Thousand Five Hundred Dollars (\$3,500.00) and substantially in the form attached hereto as Exhibit A.

ADOPTED & APPROVED: This the 6th day of May, 2025.



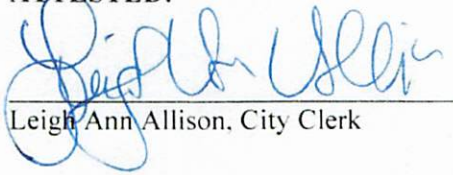
David Spivey, City Council President

APPROVED:



James D. Stewart, Jr., Mayor

ATTESTED:



Leigh Ann Allison, City Clerk

CERTIFICATION

I, Leigh Ann Allison, City Clerk of the City of Irondale, Alabama, hereby certify that the above to be a true and correct copy of a resolution adopted by the City Council of the City of Irondale at its regular meeting held on May 6th, 2025, as same appears in the minutes of record of said meeting.



Leigh Ann Allison, City Clerk

Exhibit A

AGREEMENT

This Agreement is made and entered into by and between the **City of Irondale, Alabama**, a municipal corporation (hereinafter referred to as the "City"), and the **Grace Klein Community, Inc.**, an Alabama non-profit corporation (hereinafter referred to as the "Grace Klein").

WHEREAS, Grace Klein performs certain services for the citizens of the City of Irondale, Alabama to underprivileged and disadvantaged individuals in the community such as providing food and clothes to those individuals; and

WHEREAS, the City is desirous of obtaining Grace Klein's services as designated below and finds that a public purpose is served through the obtaining of Grace Klein's services as set forth herein.

NOW, THEREFORE, IN CONSIDERATION of the premises and the mutual promises of the parties hereinafter set forth, the parties agree as follows:

1. Grace Klein hereby agrees to provide certain services for the underprivileged and disadvantaged citizens of the City of Irondale, Alabama such as providing food and clothes to those individuals within the city of Irondale and to promote the health, safety and welfare of its citizens.
2. The City shall pay to Grace Klein a total of **Three Thousand Five Hundred Dollars** (\$3,500.00). Payment will be made upon receipt of a copy of Grace Klein's most recently completed financial statements and any other reports and information deemed appropriate and requested by the City.

IN WITNESS WHEREOF, the parties have hereunto set their hands and seals or caused this Agreement to be executed by their duly authorized representatives on the 7th day of May, 2025.

CITY OF IRONDALE, ALABAMA

GRACE KLEIN COMMUNITY, INC.

BY: James D. Stewart, Jr.

BY: DonDee Osburn

Printed Name: James D. Stewart, Jr.

Printed Name: DonDee Osburn

Its: Mayor

Its: Director of Operations

Date: 5/7/2025

Date: 7th May 2025



2025 BUSINESS PLAN

gracekleincommunity.com



WHO WE ARE

Our Vision

Sharing resources for the purpose of building relationships to ignite restoration of individuals, families, communities.

Our Purpose

Our organization is an educational and charitable non-profit dedicated to providing relief to the poor, disadvantaged and underprivileged.

Our Values

Embrace Community...
Building & Treasuring Relationships

Radiate Compassion...
Caring Deeply for Others

Demonstrate Respect...
Honoring Diversity

Cultivate Teamwork...
*Working Together Towards a
Common Vision*

Inspire Resourcefulness...
Stewarding Every Gift Wisely



WHAT WE DO AND WHY WE DO IT

We Serve

The Greater Birmingham area and beyond. Since the pandemic, our food distribution program has reached the food insecure in 30 of the 67 counties in Alabama.

We Solve

Food insecurity, defined as the state of being without reliable access to a sufficient quantity of affordable, nutritious food, affects more than poverty-level families. Often food insecure individuals experience lack in other areas of their lives as well. Alabama is the fifth poorest state in the nation, with 17% of adults and 23% of children (1 out of 4) facing food insecurity. (Food Access Resources | Alabama Department of Public Health - alabamapublichealth.gov)

We Offer

Community support to share the love of Jesus. Our largest program is FEEDBHM. In 2024 we distributed over 263,000 food boxes. We rescued almost 2.7M pounds of food through a network of 564 food rescue volunteers who performed 14,651 pick-ups through our food rescue initiative. We also provide diapers and wipes support, school supplies, Christmas gifts for children, a Give and Take forum on Facebook, and more.

We Emulate

The Early Church because they are known for turning the world upside down, and if we do what they did, we can too.

"They devoted themselves to the apostles' teaching and to fellowship, to the breaking of bread and to prayer. Everyone was filled with awe at the many wonders and signs performed by the apostles. All the believers were together and had everything in common. They sold property and possessions to give to anyone who had need. Every day they continued to meet together in the temple courts. They broke bread in their homes and ate together with glad and sincere hearts, praising God and enjoying the favor of all the people. And the Lord added to their number daily those who were being saved."

- Acts 2:42-47

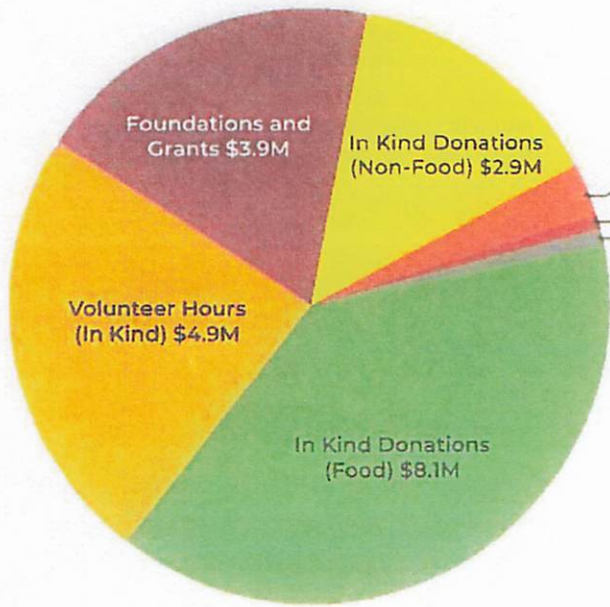
How the Community Benefits

By having a place to receive resources such as food, baby supplies, school supplies, and more, the community can reallocate the money they set aside for those expenses and pay utilities or pay down debt.

Also, by rescuing food from local vendors, we divert food from the landfill to people in need, while reducing CO₂ and methane emissions for environmental impact.

Free food and necessities, given to those who need it, while preventing excess food waste, all prove very beneficial to our community!

2024 INCOME RESULTS



DIRECT CASH SUPPORT	
Foundation and Grants	\$3,952,727.13
Churches and Non-Profits	\$173,661.77
Businesses	\$170,529.36
Individuals	\$599,036.52
IN KIND SUPPORT	
In-Kind Donations (Food)	\$8,110,213.18
In-Kind Donations (Non-Food)	\$2,981,925.30
Volunteer Hours	\$4,961,765.20

Types of Support

DIRECT CASH SUPPORT

\$4.6 Million

(Direct Cash Support 2024) from individuals, businesses, organizations, and foundations

IN-KIND SUPPORT

\$13 Million

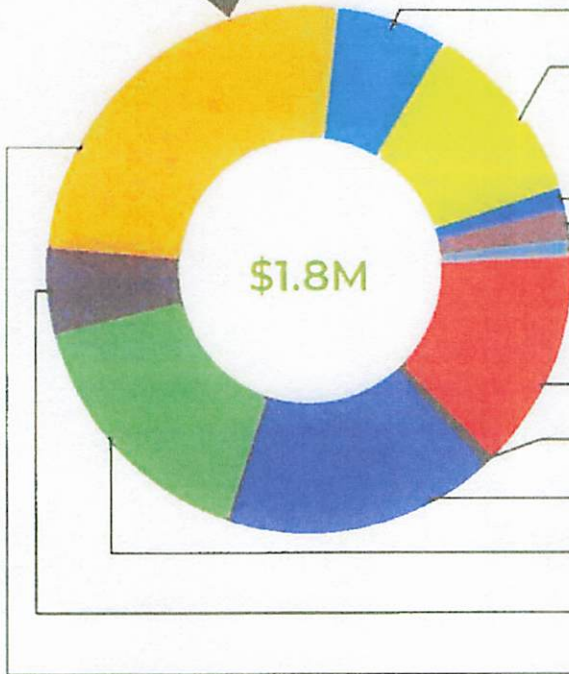
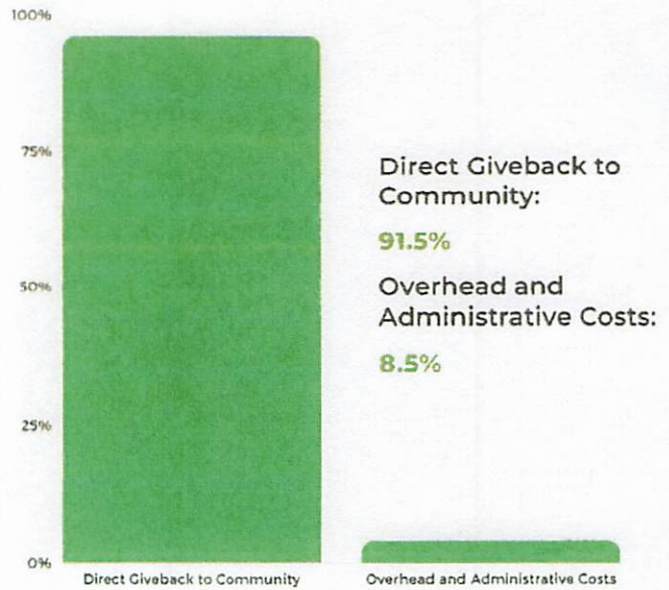
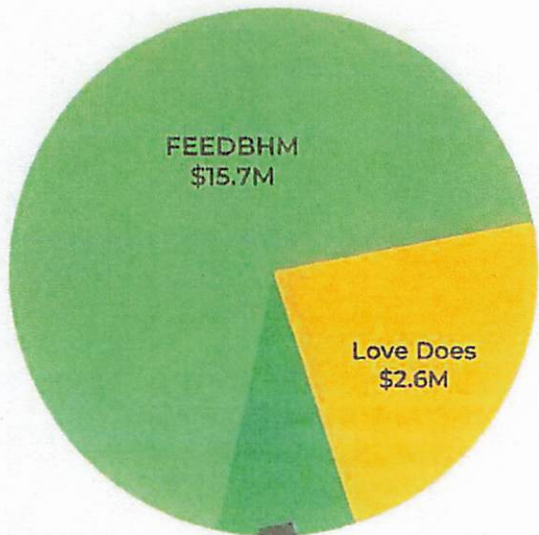
(In-Kind Support 2024) in the form of food and other items (clothing, gift cards, hygiene products, etc.)

VOLUNTEER HOURS

158,018

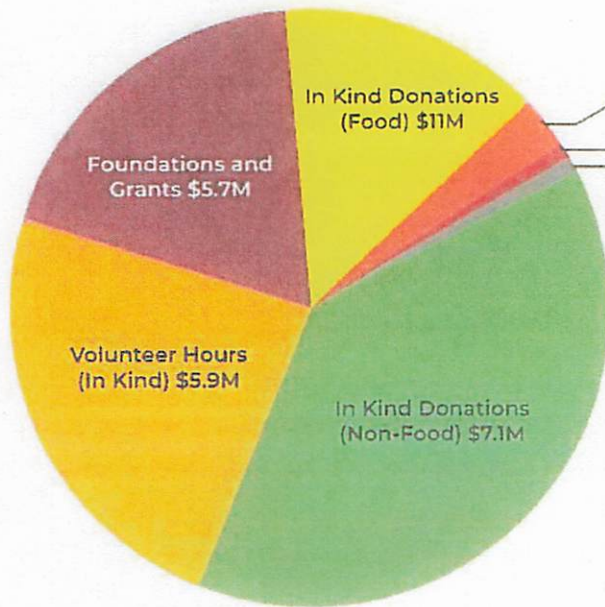
volunteer hours were donated at a value of **\$4.9 Million** in 2024 (per hour value according to IndependentSector.org)

2024 EXPENSE RESULTS



2024 EXPENSES	
FEEDBHM	\$15,722,730.77
Love Does	\$2,612,828.81
REMAINING EXPENSES	
Administrative Salaries	\$135,741.11
Diapers and Wipes	\$219,866.22
Education for Community Transformation	\$0
Elevate	\$24,544.24
Emergency Assistance	\$37,643.83
Fundraising	\$19,516.38
Global Outreach	\$259,506.88
Marketing	\$13,198.43
Operational Expenses	\$323,543.65
Papa J's Workshop	\$312,890.31
School Supplies	\$101,162.81
We Sew Love	\$493,902.22

2025 FINANCIAL PLAN



DIRECT CASH SUPPORT	
Foundation and Grants	\$5,760,000
Individuals	\$2,930,524
Churches and Non-Profits	\$707,365
Businesses	\$707,366
IN KIND SUPPORT	
In-Kind Donations (Food)	\$11,000,000
In-Kind Donations (Non-Food)	\$7,100,000
Volunteer Hours	\$5,900,000

Types of Support (Projected)

DIRECT CASH SUPPORT

\$7.4 Million

(Direct Cash Support 2025) from individuals, businesses, organizations, and foundations

IN-KIND SUPPORT

\$18.1 Million

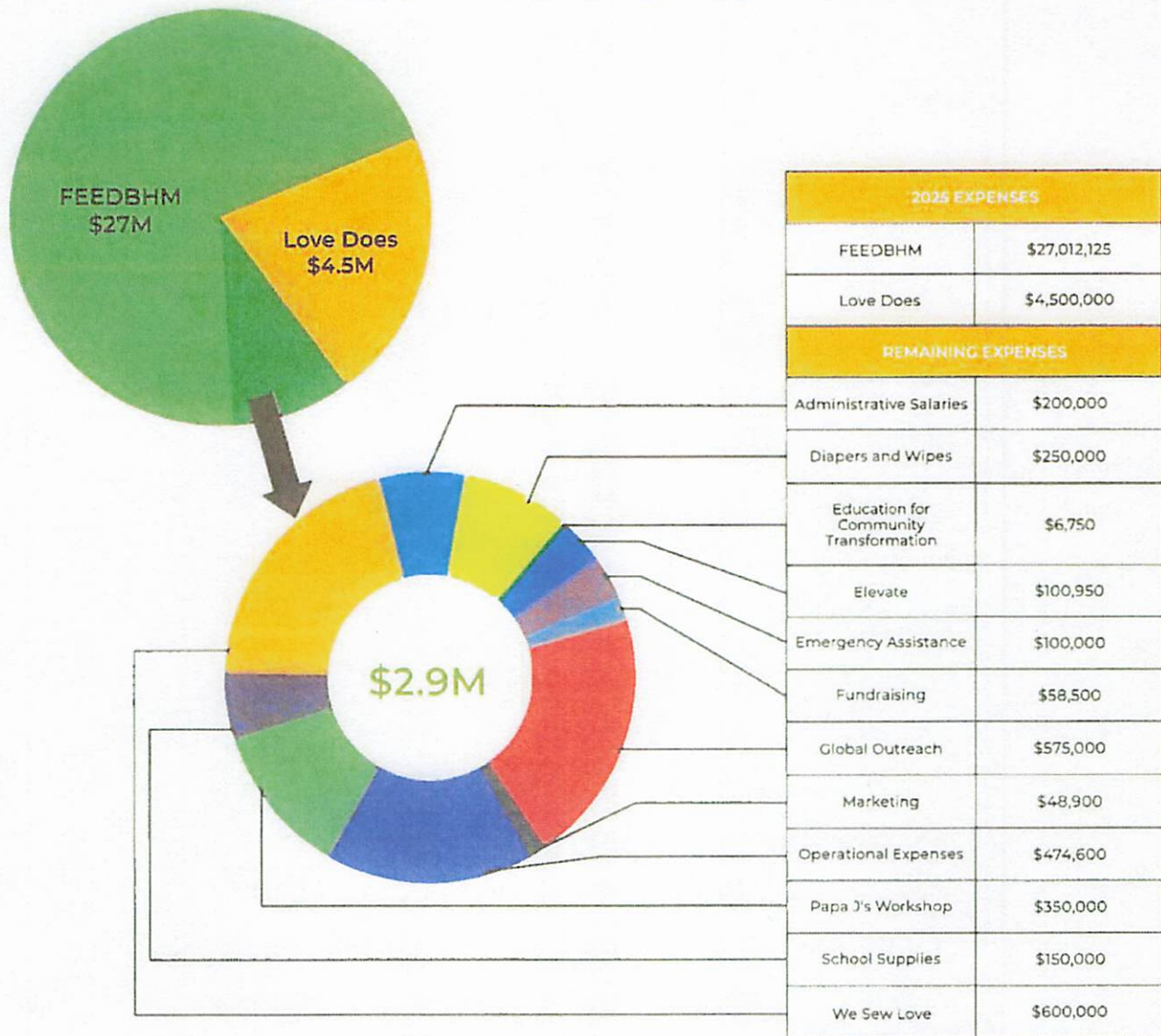
(In-Kind Support 2025) in the form of food and other items (clothing, gift cards, hygiene products, etc.)

VOLUNTEER HOURS

175,000

volunteer hours projected at a value of **\$5.9 Million** in 2025

2025 FINANCIAL PLAN



FUNDRAISING METHODS

- 01 Word of mouth
- 02 Two yearly direct-mail campaigns
- 03 Business partnerships with local businesses
- 04 Social media presence reaching over 20,000 individuals
- 05 Golf Invitational, Reindeer Dash and Online Fundraisers



ALABAMA FOOD INSECURITY

In Alabama, 884,270 people are facing hunger
- and 258,560 of them are children.



1 in 6 people face hunger

**1 in 4 children
face hunger.**

People facing hunger in
Alabama are estimated to report needing

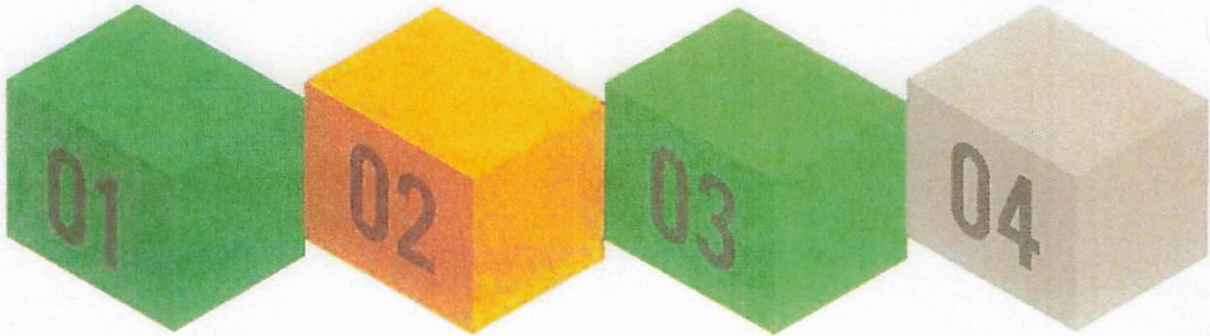
\$650,301,000

more per year to meet their food needs.

SOURCE: feedingamerica.org

KEY FIVE-YEAR OBJECTIVES

Refer to our five-year strategic plan for more objectives.



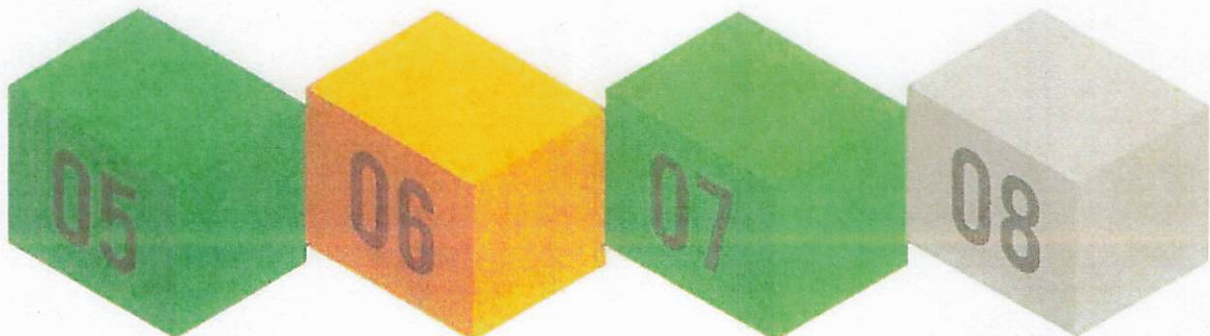
Renovate shared space for programs & FeedBHM initiatives

Completed August 23, 2023

Rescue 19 million pounds of food valued at \$63 million

Increase collective volunteer hours to 855,200

Establish 700 business partnerships generating operational revenue



Raise \$11.8 million for general operations

Engage **1,000 interns**

Participate in 1,370 diverse community events

Certify 100% of staff in food safety protocols

Completed in 2023 & 2024

WANT TO DO MORE?

Make a greater impact by becoming a Business Partner. Together we will share resources, build relationships, and experience restoration in our community.

DEMONSTRATING THE LOVE OF CHRIST

- **Inspire Resourcefulness:** By rescuing over 3.2 million pounds of food, we will fill the plates of food insecure families instead of landfills.
- **Radiate Compassion:** Every week, over 20,000 people are provided food along with education on proper nutrition and self-care.
- **Embrace Community:** Potential job seekers are equipped with the tools and resources needed to be prepared for their job search.
- **Cultivate Teamwork:** Invest in meaningful connections to educate on the importance of sharing by providing opportunities for our city to serve our neighbors.
- **Demonstrate Respect:** Unite people of every race, socio-economic status, and age to build an authentic community and inspire one another to reach their fullest potential by maximizing their talents.

SILVER PARTNER

\$750 / \$1,500 in-kind

- Promoted as a Business Partner on our website and social media
- Highlighted in one weekly newsletter with a reach of over 7,600

GOLD PARTNER

\$1,500 / \$3,000 in-kind

Everything Included In Silver plus:

- Promoted as a Business Partner at monthly Networking events
- One use of a community property to host an event

PLATINUM PARTNER

\$3,500 / \$7,000 in-kind

Everything Included In Gold plus:

- Highlighted in promotions for monthly Networking events
- Two uses of a community property to host an event

FLEET PARTNER

\$5,000 / \$10,000 in-kind

Everything Included In Platinum plus:

- Promotional space on a fleet vehicle
- Three uses of a community property to host an event

BECOME A BUSINESS PARTNER!



(205) 490-7516

Address:

2652 Old Rocky Ridge Road,
Birmingham, AL 35216

Mailing Address:

1678 Montgomery Hwy #104,
Box 304, Birmingham, AL 35216

Email:

info@gracekleincommunity.com

APPENDIX

- **Administrative Salary Expense** - administrative staff salaries
- **Diapers and Wipes** - monthly support for mothers to receive needed supplies as their baby grows
- **Education for community transformation** - educational materials included in food boxes and distribution of Jenny Waltman's book "God Chose the Wrong Person"
- **Elevate** - One month summer program for high school aged youth to focus on job readiness, ACT prep, and tutoring
- **Emergency Assistance** - fundraising initiative to support families struggling to pay their necessity bills (i.e., utilities, rent, etc.) due to unforeseen circumstances
- **FEEDBHM** - a volunteer driven food rescue initiative to retrieve good food and reallocate, from a trip to the landfill, to the plates of the food insecure
- **Fundraising** - an additional source of income, raised through fundraising events or merchandise sales, to fuel ministry efforts
- **Papa J's Workshop** - an annual Christmas initiative providing children, in poverty, with clothing necessities, educational games and interactive toys
- **Global Outreach** - partnerships with ministries throughout the world and sending short-term teams to support and encourage
- **Love Does** - equipping volunteers to serve and love the Birmingham community through gifts of encouragement including goodie trays, snack baskets, flower arrangements, etc.
- **Operational Expenses** - accounting, bank fees, utilities, insurance, office supplies and space, taxes and licenses, technology
- **Marketing** - design and print of materials promoting events, volunteer engagement and services, in addition to volunteer apparel
- **School Supplies** - investing in future generation leaders by providing school supplies for their education
- **We Sew Love** - repurposing clothing items into dresses, shorts, underwear, etc. to send to third world countries

FIVE YEAR STRATEGIC PLAN



GRACE KLEIN
<COMMUNITY>



OUR MISSION

Our organization is an educational and charitable non-profit dedicated to providing relief to the poor, disadvantaged and underprivileged.

OUR VISION

Sharing resources for the purpose of building relationships to ignite restoration of individuals, families, and communities.

OUR VALUES

Embrace community...

Building and treasuring relationships.

Radiate compassion...

Caring deeply for others.

Demonstrate respect...

Honoring diversity.

Cultivate teamwork...

Working together towards a common vision.

Inspire resourcefulness...

Stewarding every gift wisely.

SHARING RESOURCES

Seek shared space to expand FEEDBHM rescue across the state of Alabama

Renovate second shared space for programs and FEEDBHM initiative.

Raise \$11.8 million for general operations.

First space completed 08/23/2023

Rescue 19 million pounds of food valued at \$63 million

Secure \$1.3 Million in monthly sustaining support over 5 years

Utilize connections to provide annual off-site staff rest & training

BUILDING RELATIONSHIPS

Increase collective volunteer hours to 855,200

Recruit 1,100 serve teams to come alongside us

Engage 1000 interns

Serve Alabama alongside 420 food distribution partners and 600 food donors

Establish 700 business partnerships generating operational revenue

Participate in 1,370 diverse community engagements

IGNITING RESTORATION

Host 7 conferences to teach missional living

Certify 100% of staff in food safety protocols

Develop educational content to inspire learning

Completed in 2023 & 2024

Share vision, mission, and purpose through 240 speaking engagements

Publish 3,000+ inspiring stories on social media

Spiritually encourage 100% of the people we serve