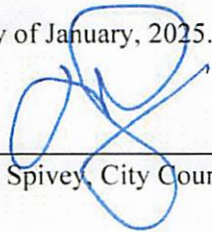


RESOLUTION 2025-R-21

Authorizes the purchase of Dash Cameras from Axon Enterprise, Inc.

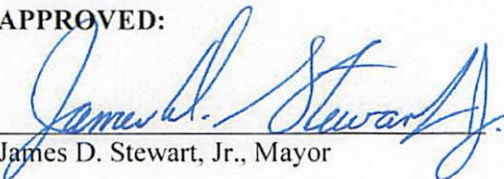
NOW, THEREFORE, BE IT HEREBY RESOLVED by the City Council of the City of Irondale, Alabama, in regular meeting duly assembled, a quorum being present that Mayor James D. Stewart, Jr., or his designee, is hereby authorized to purchase 30 dash cameras from Axon Enterprise, Inc. in an amount not to exceed Three Hundred Twenty Seven Thousand One Hundred Thirty Two and 00/100 Dollars (\$327,132.00) over a five year period as shown in Exhibit 1 attached hereto and to execute any documents necessary to effectuate such purchase.

ADOPTED & APPROVED: This 21st day of January, 2025.



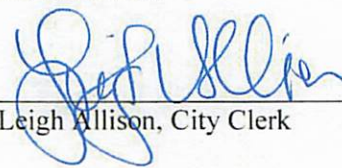
David Spivey, City Council President

APPROVED:



James D. Stewart, Jr., Mayor

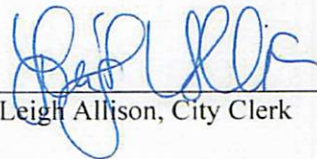
ATTESTED:



Leigh Allison, City Clerk

CERTIFICATION

I, Leigh Allison, the City Clerk of the City of Irondale, Alabama, hereby certify that the above to be a true and correct copy of a resolution adopted by the City Council of the City of Irondale at its regular meeting held on the 21st day of January, 2025, as the same appears in the minutes of record of said meeting.



Leigh Allison, City Clerk

Exhibit 1



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-582414-45680.745SB

Issued: 01/23/2025

Quote Expiration: 01/31/2025

Estimated Contract Start Date: 04/01/2025

Account Number: 113394

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Irondale Police Department - AL 101 20th St S Irondale, AL 35210-1528 USA	Irondale Police Department - AL 101 20th St S Irondale AL 35210-1528 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Spencer Bassett Phone: Email: sbassett@axon.com Fax:	Brian Hassett Phone: 2058344149 Email: bhassett@irondalepolice.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$327,132.00
ESTIMATED TOTAL W/ TAX	\$327,132.00

Discount Summary

Average Savings Per Year	\$7,477.20
TOTAL SAVINGS	\$37,386.00

Payment Summary

Date	Subtotal	Tax	Total
May 2025	\$60,397.44	\$0.00	\$60,397.44
May 2026	\$62,813.33	\$0.00	\$62,813.33
May 2027	\$65,325.87	\$0.00	\$65,325.87
May 2028	\$67,938.90	\$0.00	\$67,938.90
May 2029	\$70,656.46	\$0.00	\$70,656.46
Total	\$327,132.00	\$0.00	\$327,132.00

Quote Unbundled Price: \$364,518.00
 Quote List Price: \$368,532.00
 Quote Subtotal: \$327,132.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B+TAP	Fleet 3 Basic + TAP	30	60	\$202.51	\$204.74	\$181.74	\$327,132.00	\$0.00	\$327,132.00
Total							\$327,132.00	\$0.00	\$327,132.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	30	1	03/01/2025
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	30	1	03/01/2025
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1	1	03/01/2025
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	30	1	03/01/2030
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1	1	03/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	30	04/01/2025	03/31/2030
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	60	04/01/2025	03/31/2030

Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	30

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	30	03/01/2026	03/31/2030
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	30	03/01/2026	03/31/2030
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	03/01/2026	03/31/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	101 20th St S	Irondale	AL	35210-1528	USA

Payment Details

May 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	30	\$60,397.44	\$0.00	\$60,397.44
Total				\$60,397.44	\$0.00	\$60,397.44

May 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	30	\$62,813.33	\$0.00	\$62,813.33
Total				\$62,813.33	\$0.00	\$62,813.33

May 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	30	\$65,325.87	\$0.00	\$65,325.87
Total				\$65,325.87	\$0.00	\$65,325.87

May 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3B+TAP	Fleet 3 Basic + TAP	30	\$67,938.90	\$0.00	\$67,938.90
Total				\$67,938.90	\$0.00	\$67,938.90

May 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3B+TAP	Fleet 3 Basic + TAP	30	\$70,656.46	\$0.00	\$70,656.46
Total				\$70,656.46	\$0.00	\$70,656.46

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

[Handwritten Signature]
Signature

Date Signed

1/23/2025

